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in this subpart are met, the port director nevertheless may deny preferential treatment to an originating good if the good is shipped through or transshipped in a country other than a Party to the AFTA, and the importer of the good does not provide, at the request of the port director, evidence demonstrating to the satisfaction of the port director that the conditions set forth in §10.741 of this subpart were met.

RILLES OF ORIGIN

§ 10.729 Definitions.

For purposes of §§ 10.729 through 10.741 of this subpart:

- (a) Adjusted value. "Adjusted value" means the value determined in accordance with Articles 1 through 8, Article 15, and the corresponding interpretative notes of the Customs Valuation Agreement, adjusted, if necessary, to exclude:
- (1) Any costs, charges, or expenses incurred for transportation, insurance and related services incidental to the international shipment of the good from the country of exportation to the place of importation; and
- (2) The value of packing materials and containers for shipment as defined in paragraph (n) of this section;
- (b) Class of motor vehicles. "Class of motor vehicles" means any one of the following categories of motor vehicles:
- (1) Motor vehicles classified under subheading 8701.20, motor vehicles for the transport of 16 or more persons classified under subheading 8702.10 or 8702.90, and motor vehicles classified under subheading 8704.10, 8704.22, 8704.23, 8704.32, or 8704.90, or heading 8705 or 8706, HTSUS:
- (2) Motor vehicles classified under subheading 8701.10 or under any of subheadings 8701.30 through 8701.90, HTSUS;
- (3) Motor vehicles provided for the transport of 15 or fewer persons classified under subheading 8702.10 or 8702.90, HTSUS, or motor vehicles classified under subheading 8704.21 or 8704.31; or
- (4) Motor vehicles classified under subheadings 8703.21 through 8703.90, HTSUS;

- (c) *Exporter*. "Exporter" means a person who exports goods from the territory of a Party;
- (d) Fungible goods or materials. "Fungible goods or materials" means goods or materials, as the case may be, that are interchangeable for commercial purposes and the properties of which are essentially identical;
- (e) Generally Accepted Accounting Principles. "Generally Accepted Accounting Principles" means the recognized consensus or substantial authoritative support in the territory of a Party, with respect to the recording of revenues, expenses, costs, assets, and liabilities, the disclosure of information, and the preparation of financial statements. These standards may encompass broad guidelines of general application as well as detailed standards, practices, and procedures;
- (f) Good. "Good" means any merchandise, product, article, or material;
- (g) Goods wholly obtained or produced entirely in the territory of one or both of the Parties. "Goods wholly obtained or produced entirely in the territory of one or both of the Parties" means:
- (1) Mineral goods extracted in the territory of one or both of the Parties;
- (2) Vegetable goods, as such goods are defined in the Harmonized System, harvested in the territory of one or both of the Parties:
- (3) Live animals born and raised in the territory of one or both of the Parties;
- (4) Goods obtained from hunting, trapping, fishing, or aquaculture conducted in the territory of one or both of the Parties;
- (5) Goods (fish, shellfish, and other marine life) taken from the sea by vessels registered or recorded with a Party and flying its flag;
- (6) Goods produced exclusively from products referred to in paragraph (g)(5) of this section on board factory ships registered or recorded with a Party and flying its flag;
- (7) Goods taken by a Party or a person of a Party from the seabed or beneath the seabed outside territorial waters, provided that a Party has rights to exploit such seabed;
- (8) Goods taken from outer space, provided they are obtained by a Party

or a person of a Party and not processed in the territory of a non-Party;

- (9) Waste and scrap derived from:
- (i) Production in the territory of one or both of the Parties; or
- (ii) Used goods collected in the territory of one or both of the Parties, provided such goods are fit only for the recovery of raw materials;
- (10) Recovered goods derived in the territory of one or both of the Parties from goods that have passed their life expectancy, or are no longer useable due to defects, and utilized in the territory of one or both of the Parties in the production of remanufactured goods; or
- (11) Goods produced in one or both of the Parties exclusively from goods referred to in paragraphs (g)(1) through (9) of this section, or from the derivatives of such goods, at any stage of production:
- (h) Indirect material. "Indirect material" means a good used in the production, testing, or inspection of another good in the territory of one or both of the Parties but not physically incorporated into that other good, or a good used in the maintenance of buildings or the operation of equipment associated with the production of another good, including:
 - (1) Fuel and energy;
 - (2) Tools, dies, and molds;
- (3) Spare parts and materials used in the maintenance of equipment or buildings;
- (4) Lubricants, greases, compounding materials, and other materials used in production or used to operate equipment or buildings;
- (5) Gloves, glasses, footwear, clothing, safety equipment, and supplies;
- (6) Equipment, devices, and supplies used for testing or inspecting the good;
- (7) Catalysts and solvents; and
- (8) Any other good that is not incorporated into the other good but the use of which in the production of the other good can reasonably be demonstrated to be a part of that production.
- (i) *Material*. "Material" means a good that is used in the production of another good;
- (j) Model line. "Model line" means a group of motor vehicles having the same platform or model name;

- (k) Net cost. "Net cost" means total cost minus sales promotion, marketing, and after-sales service costs, royalties, shipping and packing costs, and non-allowable interest costs that are included in the total cost;
- (1) Non-allowable interest costs. "Non-allowable interest costs" means interest costs incurred by a producer that exceed 700 basis points above the applicable official interest rates for comparable maturities of the United States or Australia:
- (m) Non-originating good or non-originating material. "Non-originating good" or "non-originating material" means a good or material, as the case may be, that does not qualify as originating under General Note 28, HTSUS, or this subpart:
- (n) Packing materials and containers for shipment. "Packing materials and containers for shipment" means the goods used to protect a good during its transportation to the United States, and does not include the packaging materials and containers in which a good is packaged for retail sale;
- (o) *Producer*. "Producer" means a person who grows, raises, mines, harvests, fishes, traps, hunts, manufactures, processes, assembles or disassembles a good;
- (p) Production. "Production" means growing, raising, mining, harvesting, fishing, trapping, hunting, manufacturing, processing, assembling, or disassembling a good:
- (q) Reasonably allocate. "Reasonably allocate" means to apportion in a manner that would be appropriate under generally accepted accounting principles;
- (r) Recovered goods. "Recovered goods" means materials in the form of individual parts that result from:
- (1) The complete disassembly of goods which have passed their life expectancy, or are no longer useable due to defects, into individual parts; and
- (2) The cleaning, inspecting, or testing, or other processing that is necessary for improvement to sound working condition of such individual parts:
- (s) Remanufactured good. "Remanufactured good" means an industrial good assembled in the territory of a Party that is classified in Chapter 84, 85, or 87, or heading 9026, 9031, or 9032,

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HTSUS, other than a good classified in heading 8418 or 8516 or any of headings 8701 through 8706, HTSUS, and that:

- (1) Is entirely or partially comprised of recovered goods;
- (2) Has a similar life expectancy to, and meets the same performance standards as, a like good that is new; and
- (3) Enjoys a factory warranty similar to a like good that is new;
- (t) Royalties. "Royalties" means payments of any kind, including payments under technical assistance agreements or similar agreements, made as consideration for the use of, or right to use, any copyright, literary, artistic, or scientific work, patent, trademark, design, model, plan, secret formula or process, excluding those payments under technical assistance agreements or similar agreements that can be related to specific services such as:
- (1) Personnel training, without regard to where performed; and
- (2) If performed in the territory of one or both of the Parties, engineering, tooling, die-setting, software design and similar computer services;
- (u) Sales promotion, marketing, and after-sales service costs. "Sales promotion, marketing, and after-sales service costs" means the following costs related to sales promotion, marketing, and after-sales service:
- (1) Sales and marketing promotion: media advertising; advertising and market research; promotional and demonstration materials; exhibits: sales conferences, trade shows and conventions; banners; marketing displays; free samples; sales, marketing and after-sales service literature (product brochures, catalogs, technical literature, price lists, service manuals, sales aid information); establishment and protection of logos and trademarks: sponsorships: wholesale and retail restocking charges; entertainment;
- (2) Sales and marketing incentives; consumer, retailer or wholesaler rebates; merchandise incentives;
- (3) Salaries and wages, sales commissions, bonuses, benefits (for example, medical, insurance, pension), traveling and living expenses, membership and professional fees, for sales promotion, marketing and after-sales service personnel:

- (4) Recruiting and training of sales promotion, marketing and after-sales service personnel, and after-sales training of customers' employees, where such costs are identified separately for sales promotion, marketing and aftersales service of goods on the financial statements or cost accounts of the producer:
 - (5) Product liability insurance;
- (6) Office supplies for sales promotion, marketing and after-sales service of goods, where such costs are identified separately for sales promotion, marketing and after-sales service of goods on the financial statements or cost accounts of the producer;
- (7) Telephone, mail and other communications, where such costs are identified separately for sales promotion, marketing and after-sales service of goods on the financial statements or cost accounts of the producer;
- (8) Rent and depreciation of sales promotion, marketing and after-sales service offices and distribution centers;
- (9) Property insurance premiums, taxes, cost of utilities, and repair and maintenance of sales promotion, marketing and after-sales service offices and distribution centers, where such costs are identified separately for sales promotion, marketing and after-sales service of goods on the financial statements or cost accounts of the producer; and
- (10) Payments by the producer to other persons for warranty repairs;
- (v) Self-produced material. "Self-produced material" means an originating material that is produced by a producer of a good and used in the production of that good;
- (w) Shipping and packing costs. "Shipping and packing costs" means the costs incurred in packing a good for shipment and shipping the good from the point of direct shipment to the buyer, excluding the costs of preparing and packaging the good for retail sale;
- (x) Total cost. "Total cost" means all product costs, period costs, and other costs for a good incurred in the territory of one or both of the Parties. Product costs are costs that are associated with the production of a good and include the value of materials, direct labor costs, and direct overhead. Period costs are costs, other than product

costs, that are expensed in the period in which they are incurred, such as selling expenses and general and administrative expenses. Other costs are all costs recorded on the books of the producer that are not product costs or period costs, such as interest. Total cost does not include profits that are earned by the producer, regardless of whether they are retained by the producer or paid out to other persons as dividends, or taxes paid on those profits, including capital gains taxes;

(y) *Used*. "Used" means used or consumed in the production of goods: and

(z) *Value*. "Value" means the value of a good or material for purposes of calculating customs duties or for purposes of applying this subpart.

§ 10.730 Originating goods.

Except as otherwise provided in this subpart and General Note 28, HTSUS, a good imported into the customs territory of the United States will be considered an originating good under the AFTA only if:

- (a) The good is wholly obtained or produced entirely in the territory of one or both of the Parties;
- (b) The good is produced entirely in the territory of one or both of the Parties and:
- (1) Each non-originating material used in the production of the good undergoes an applicable change in tariff classification specified in General Note 28(n), HTSUS;
- (2) The good otherwise satisfies any applicable regional value content or other requirements specified in General Note 28(n), HTSUS; or
- (3) The good meets any other requirements specified in General Note 28(n), HTSUS;
- (c) The good is produced entirely in the territory of one or both of the Parties exclusively from originating materials; or
- (d) The good otherwise qualifies as an originating good under General Note 28(n), HTSUS.

§ 10.731 Textile and apparel goods classifiable as goods put up in sets.

Notwithstanding the specific rules set forth in General Note 28(n), HTSUS, textile or apparel goods classifiable as goods put up in sets for retail sale as

provided for in General Rule of Interpretation 3, HTSUS, will not be considered to be originating goods unless each of the goods in the set is an originating good or the total value of the non-originating goods in the set does not exceed 10 percent of the value of the set.

§ 10.732 De minimis.

- (a) Except as provided in paragraphs (b) and (c) of this section, a good that does not undergo a change in tariff classification pursuant to General Note 28(n), HTSUS, is an originating good if:
- (1) The value of all non-originating materials used in the production of the good that do not undergo the applicable change in tariff classification does not exceed 10 percent of the adjusted value of the good;
- (2) The value of the non-originating materials described in paragraph (a)(1) of this section is included in the value of non-originating materials for any applicable regional value content requirement for the good under General Note 28(n), HTSUS; and
- (3) The good meets all other applicable requirements of General Note 28, HTSUS.
 - (b) Paragraph (a) does not apply to:
- (1) A non-originating material provided for in Chapter 4, HTSUS, or in subheading 1901.90, HTSUS, that is used in the production of a good provided for in Chapter 4, HTSUS;
- (2) A non-originating material provided for in Chapter 4, HTSUS, or in subheading 1901.90, HTSUS, that is used in the production of a good provided for in one of the following HTSUS provisions: subheading 1901.10, 1901.20 or 1901.90; heading 2105; or subheading 2106.90, 2202.90 or 2309.90;
- (3) A non-originating material provided for in heading 0805, HTSUS, or subheadings 2009.11 through 2009.39, HTSUS, that is used in the production of a good provided for in subheadings 2009.11 through 2009.39, HTSUS, or in subheading 2106.90 or 2202.90, HTSUS;
- (4) A non-originating material provided for in Chapter 15, HTSUS, that is used in the production of a good provided for in headings 1501 through 1508, 1512, 1514 or 1515, HTSUS;
- (5) A non-originating material provided for in heading 1701, HTSUS, that